

Proposal Printing



ABC Interiorscaping
 123 Main Street
 Atlanta, Georgia 30201
 404-555-6900 phone 404-555-6901 fax



August 27, 2001

The Grand Hotel
 3050 Pleasant Hill Rd.
 Duluth, GA 30136

ABC Interiorscaping, Inc. and The Grand Hotel the "CLIENT" have entered into the following agreement (please mark choice of options) regarding interior foliage plants and other items as described on the attached inventory page(s):

1. **OPTION I. PURCHASE AGREEMENT.** CLIENT shall pay ABC Interiorscaping, Inc. \$3,715.38 for the purchase of interior foliage plants. This agreement shall include an additional \$78.53 per month charge for the weekly maintenance of interior foliage plants.

OPTION II. LEASE AGREEMENT. CLIENT shall pay ABC Interiorscaping, Inc. \$212.39 per month for lease and weekly maintenance of interior foliage plants.

OPTION III. LEASE/PURCHASE AGREEMENT. CLIENT shall pay ABC Interiorscaping, Inc. \$208.70 per month for 12 months from date of service initiation for the lease and weekly maintenance of interior foliage plants. At the end of this initial 12 month period, the described plants will become property of CLIENT. Maintenance shall automatically continue at the monthly rate quoted above in OPTION I, upon the same terms and conditions as stated herein.

INSTALLATION CHARGE. CLIENT shall pay to ABC Interiorscaping, Inc. \$190.00 in addition to above charges, as a one-time fee for supplies and installation.

2. **FEE ADJUSTMENTS.** In the event actual quantities of items delivered or to be service differ from quantities shown on the attached inventory page(s), the purchase, lease, lease/purchase or maintenance charge (whichever is applicable) shall be adjusted accordingly by mutual consent.

3. **TERM OF AGREEMENT.** This agreement shall remain in effect for a period of 36 months from the date of service initiation.

4. **RENEWAL OF AGREEMENT.** This agreement shall be automatically renewed and extended for an additional 36 month period and for successive 36 month periods thereafter upon the same terms and conditions as stated herein unless, prior to expiration of said initial 36 month period, (a) either party requests in writing a renegotiation of fees, terms, or conditions of the agreement; or (b) either part notifies the other part in writing that said agreement shall be terminated upon the expiration of then current 36 month period.

5. **WEEKLY MAINTENANCE SERVICE.** ABC Interiorscaping, Inc. agrees to perform the following care and maintenance of the interior foliage plants on a weekly basis within CLIENT'S normal working hours:

- a. Water and fertilize all plants, as necessary;
- b. Keep all plants cleaned, trimmed and oriented to proper light;
- c. Remove any damaged or unsightly foliage;
- d. Remove debris from planters and maintain all planters in a neat and orderly manner.

Proposals and contracts can be printed directly from the Estimate Entry program. CompuScapes comes with an integrated word processing program and includes several standard proposal formats. You can also create your own proposal "templates." These will be automatically filled in with information from the estimate.

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Proposed Installation List

ABC Interiorscaping

123 Main Street
 Yourtown, US 12345
 (404) 555-1212

For: The Grand Hotel
 3050 Pleasant Hill Rd.
 Duluth, GA 30136

Re: Estimate 001000
 Date: 08/28/2001

Location/Item	Quantity	Unit Price	Extended Price
Restaurant			
12" Dra. Mass Cane, 4-3-2, FL	2	\$90.50	\$181.00
Gainey Ceramic 12" FITS 10"	2	\$88.52	\$177.04
17" Spathiphyllum Supreme, 3.5-4', FL	1	\$155.58	\$155.58
Restaurant Planter Boxes			
10" Spathiphyllum Viscount, 2-2.5', Loc	10	\$34.80	\$348.00
Philodendron "Cordatum" 06" FULL	4	\$8.66	\$34.64
Pothos "Marble Queen" 6"	23	\$18.90	\$434.70
Aglaonema "Silver Queen" 08" 18-20"	12	\$19.69	\$236.28
Dracaena "Janet Craig" 10" 30"	1	\$37.80	\$37.80

3rd Floor Lobby			
Dracaena fragrans massangeana 14" 2-5'	2	\$89.78	\$0.00
Italian Roll Rim Terra Cotta 20" FITS 14	2	\$77.18	\$0.00

Entrance Hallway			
Dracaena "Janet Craig" Cane 10" 5-6'	2	\$127.58	\$0.00
Italian Roll Rim Terra Cotta 16" FITS 10	2	\$39.97	\$0.00

4th floor lobby			
06" Guzmania Grapeade (Bromeliad)	3	\$19.90	\$59.70