

The Estimate Management Summary is made up of two parts:

The first part is a summarization of installed or one-time charges. Quantity, Cost and Price are displayed and subtotaled for each category. Miscellaneous costs and charges previously entered are printed. Overhead calculations can be based on either cost or price. Salesperson Commission is automatically calculated. Net Profit is calculated automatically. Installation Time is automatically calculated from the plant size that was specified during estimate entry.

Estimate Management Summary

07/20/99
10:00 AM

ABC InteriorScaping
Job Inventory Estimate Management Summary

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Estimate Number: 001000 Design, Install, Maintain
For Customer: Gwinnett Place Grand Hotel
Salesperson: 001 Bob Smith

	Quantity	Cost	Price	

ONE TIME CHARGE CALCULATIONS...				
PLANTS...				
Proposed:	75	885.52	2,566.78	
Takeover:				
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Total:	75	885.52	2,566.78	
CONTAINERS...				
Proposed:	17	363.01	1,088.80	
Takeover:				
	-----	-----	-----	
Total:	17	363.01	1,088.80	
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SUBTOTAL:	92	1,248.53	3,655.58	
Installation Labor:		121.18	1,940.00	
Color Labor:		.00	.00	
Subcontractor:		.00	.00	
Supplies:		30.00	60.00	
Special Equipment:		.00	.00	
Freight:		.00	.00	
		-----	-----	
SUBTOTAL:		1,399.71	5,655.58	
Overhead (1,399.71 @ 30.00%)		419.91		
Commission (5,220.88 @ 10.00%)		522.09		
Sales Tax @ 5.00%			164.04	
		-----	-----	
TOTAL ONE TIME CHARGES:		2,341.71	5,819.62	
PROFIT (before tax):			3,313.87	Markup % 141.51 Margin % 58.59
Value of Guaranteed Proposed Items:			2,566.78	
Installation Time:				77.60 Hrs
(72.60 calculated, 5.00 adjusted)				