

Estimate Management Summary

The Estimate Management Summary is made up of two parts: The first part is a summarization of installed or one-time charges. Quantity, Cost and Price are displayed and subtotaled for each category. The Miscellaneous costs and charges previously entered are printed. Overhead can be calculated on either cost or price. Salesperson Commission is automatically calculated. Net Profit is calculated automatically. Installation time is automatically calculated from the plant size that was specified during estimate entry. A sample of the this summary is shown below.

Estimate Management Summary

09/28/98
11:34 PM

ABC Interiorscaping
Interiorscape Estimate Management Summary

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Estimate Number: 001000 Design, Install, Maintain
For Customer: The Grand Hotel
Salesperson: 001 Bob Smith

ONE TIME CHARGE CALCULATIONS...

PLANTS...			
Proposed:	77	970.58	2,821.94
Takeover:			
Total:	77	970.58	2,821.94
CONTAINERS...			
Proposed:	19	422.03	1,265.84
Takeover:			
Total:	19	422.03	1,265.84
SUBTOTAL:	96	1,392.61	4,087.78
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Installation Labor:		.00	223.30
Color Labor:		.00	.00
Subcontractor:		.00	.00
Supplies:		80.94	170.12
Special Equipment:		.00	.00
SUBTOTAL:		1,473.55	4,481.20
Overhead (1,473.55 @ 30.00%)		442.07	
Commission (4,046.50 @ 10.00%)		404.65	
Sales Tax @ 5.00%			191.16
TOTAL ONE TIME CHARGES:		2,320.27	4,672.36
NET PROFIT (before tax):			2,160.93 93.13%
Value of Guaranteed Proposed Items:			2,821.94
Installation Time:			6.38 Hrs
(1.38 calculated, 5.00 adjusted)			