

The Salesperson Sales Report will display sales, cost, gross margin and commission information. The following report options are available:

- Range of Salespersons
- Range of Invoice Dates
- Commission calculated on Net Invoice Amount, Gross Margin or no commissions calculated
- Invoice Detail, Customer Summary or Salesperson Summary
- Recap information by Sales Type? (Installation, Job Services, Contract, Retail Sale)
- Include Unpaid Invoices?
- Print a new page when Salesperson changes?

Salesperson Sales Report

Customer Invoice	Inv Date	Sales Type	Comm Rate	Job	Sales Subj to Commsn	Cost Subj to Commsn	Invoice Balance	Gross Margin	Margin Percent	Commission Amount
9:19 AM 04/18/98										
Development Test Company 01 Salesperson Sales Report All Salespersons, All Invoice Dates Net Invoice Commission Basis, Detail Format, Paid Invoices Only										
Page: 1										
Salesperson: 005 Jim Thompson										
0001 Quality Homes, Inc.										
000070	03/29/98	Install	5.00%		1,740.00	577.50	1,844.40	1,162.50	201.30%	87.00
000074	04/01/98	Install	5.00%		825.75	346.00	851.67	479.75	138.66%	41.29
Customer Total:					2,565.75	923.50	2,696.07	1,642.25	177.83%	128.29
0059 Mr. Peter Perlmann										
000073	03/29/98	Retail	8.00%		.00	.00	222.60	.00	.00%	.00
Salesperson 005 Total:					2,565.75	923.50	2,918.67	1,642.25	177.83%	128.29
Report Total:					<u>2,565.75</u>	<u>923.50</u>	<u>3,018.67</u>	<u>1,642.25</u>	<u>177.83%</u>	<u>128.29</u>